



CITY OF LODI

COUNCIL COMMUNICATION

AGENDA TITLE: Approve Request Awarding Concession Operations at Armory Park and Softball Complex to Out of Play Concessions with a Return to the City of 24% of Gross Sales from Concession Operations

MEETING DATE: February 21, 2001

PREPARED BY: Parks and Recreation Director

RECOMMENDED ACTION: Approve Request Awarding Concession Operations at Armory Park and Softball Complex to Out of Play Concessions with a Return to the City of 24% of Gross Sales from Concession Operations.

BACKGROUND INFORMATION: Concession operations at the Softball Complex and Armory Park are operated by contract for the purpose of servicing adult league players, and youth, teen and adult players at weekend tournaments throughout the season.

Two bids were received this year for a three-year contract, with Out of Play Concessions bidding 24% at both facilities, and Food & Fun Concessions bidding 21% at the Softball Complex and 6% at Armory Park. Food & Fun Concessions contract has recently expired, which they received in 1998. At that time, they were the only bidder, with payments at 27% at the Complex and 12% at Armory Park. Food & Fun has been the contract concessionaire since 1992, when they bid 25% at both locations.

Out of Play Concessions is owned by previous employees of Food & Fun, and their principal owner has managed the Lodi operation for the last several years. Staff, in consultation with Joel Harris, Purchasing Agent for the City, has determined that Out of Play Concessions meets all the requirements of the bid.

FUNDING: No funding impact on the City.


Roger Baltz
Parks and Recreation Director

Prepared by: Michael S. Reese, Recreation Supervisor

RB/MR

cc: City Attorney

APPROVED:


H. Dixon Flynn -- City Manager

02/13/01

RESOLUTION NO. 2001-39

A RESOLUTION OF THE LODI CITY COUNCIL AWARDING
THE CONTRACT FOR CONCESSION OPERATIONS AT
ARMORY PARK AND THE SOFTBALL COMPLEX

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WHEREAS, on January 17, 2001, the City Council authorized staff to solicit proposals for concession operations at Armory Park and the Softball Complex for a two-year period; and

WHEREAS, two proposals were received by the deadline; and

WHEREAS, the proposals were evaluated on the basis of experience in concession operations, reputation and percentage of gross receipts returned to the City; and

WHEREAS, it is staff recommendation that the City Council award the contract to Out of Play Concessions, of Stockton, California, for the period of March 1, 2001 through December 31, 2003 for a return of 24% of gross sales from each Concession operation.

NOW, THEREFORE, BE IT RESOLVED, that the Lodi City Council does hereby award the contract for concession operations at Armory Park and the Softball Complex to Out of Play Concessions, of Stockton, CA, for the period March 1, 2001 through December 31, 2003, for a return of 24% of gross sales from each Concession operation.

Dated: February 21, 2001

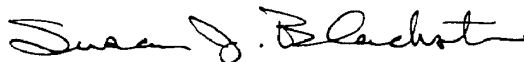
I hereby certify that Resolution No. 2001-39 was passed and adopted by the City Council of the City of Lodi in a regular meeting held February 21, 2001 by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Howard, Land, Pennino and
Mayor Nakanishi

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None



SUSAN J. BLACKSTON
City Clerk